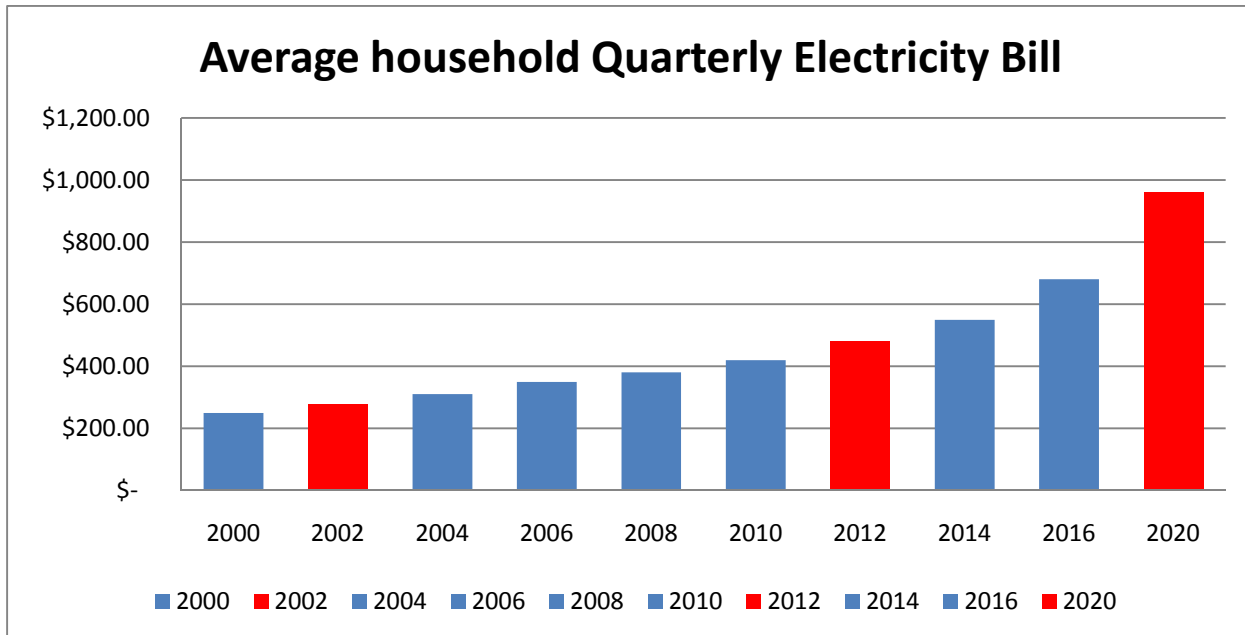


Why should I get Solar?



Your'e electricity bill has nearly doubled in the last 10 years and expected to double again before 2020. Installing Solar Power now will reduce your bill now, and can even eliminate it altogether. (depending on current bill and size system chosen)

Rebates!!!

To help with the initial investement of solar the government is currently paying us a SOLAR POWER Rebate. Rebates range from **\$1800** for small solar power systems up to **\$3500** for larger household systems.

By looking at the available solar systems below you can see how much money they can save you each and every bill. They way they do this is by utilizing the Feed In Tariff or the FIT for short. Until 2028 your energy retailer will pay you twice as much (\$0.44) for the electricity your Solar Systems produce compared to what they charge us (\$0.22) for the energy we use. Crazy isn't it? The FIT can end at any time though, missing out will add unnecessary years to the payback period or your solar system.

Solar Systems currently available and how much they can save you.

1.5kw System: 6 x panels

This system will reduce your quarterly power bill by approximately \$200.

2.0kw System: 8 x panels

This system will reduce your quarterly power bill by approximately \$300.

3.0kw System: 12 x panels

This system will reduce your quarterly power bill by approximately \$450.

4.0kw System: 16 x panels

This system will reduce your quarterly power bill by approximately \$600.

5.0kw System: 20 x panels

This system will reduce your quarterly power bill by approximately \$750.

Note: the reduction in power bill estimates will vary, up and down depending on, power usage, time of use, climate conditions and positioning of panels. The figures given are actual results of systems installed by True North Solar and other solar installers, in North Queensland and have been operating since 2009.

By using the system sizing information above we can determine what size system is right for you based on what your current electricity bill is and how much you would like to reduce it by.

My electricity bill is \$.....per quarter

And I would like to reduce it by \$..... per quarter.

By inserting the values above the team at True North Solar will be able to better understand your unique situation and can take the necessary steps in helping you solve this problem ie (your exorbitant power bill)

It's that easy!

When did you want to start reducing your energy bill?

Today, this week, next week? As much as we would love to get every system installed ASAP it can take approximately 2 – 4 weeks from payment of deposit. So the earlier you get in the quicker it gets installed and quicker you start saving.

Do you have funding arranged?

Can I assist with any suggestions like www.qccu.com.au (Queensland Country Credit Union) ECO Green Loan with low interest rates and no establishment fees or deposit required?

You may have already considered other options or using your savings as certainly we can demonstrate that investing in solar for your own home gives you a 15% to 20% return compared to your Superannuation at 5-8 % or money in a high interest savings account 4-6% that's not bad!

If you are considering borrowing please do the following:

Divide your power bill BY 12 weeks to give you a weekly cost for your electricity

Now go to www.loanscalculator.com.au enter the amount you wish to borrow to pay for your solar investment and see what the weekly repayment dollar value is, and how much per week it will cost you compared to your current weekly commitment to ERGON?

Your actual cost will be the weekly repayment dollar value minus the weekly cost of your electricity.

Suddenly Solar Power is sounding very cheap indeed!

If you are considering reducing your power bill and protect yourself from future price rises, please consider calling us or [Get A Quote](http://www.TrueNorthSolar.com.au) through our website www.TrueNorthSolar.com.au. All website enquiries are responded to within 1 business day and if you call us Monday-Friday 8am to 4pm we will answer the phone within 4 rings.....and you will even speak to a real person!

The lead time from deposit to installation is currently 2 – 4 weeks.

I hope this helps and please feel free to ask about our weekly specials.

Noel Jago

Area Manager

www.TrueNorthSolar.com.au

www.youtube.com/watch?v=f8fFuguYW6k



Who Is True North Solar?

True North Solar is part of a very successful electrical contracting company [KDP Electrical](#) that has been operating in Townsville since 2005. Our clients include, Telstra, Transfield, Monodelphous, John Holland Group, NBN Co, QBuild, Silcar and Downer EDI just to name a few. These ASX listed clients demand the best and only deal with companies that can deliver. They certainly do not deal with back yard operators and fly by nighters, and neither should you.

If you are thinking of investing in solar then you need to do your research, do not hand over your hard earned money to some guy that has 'cold called' you or is just passing through town from some company you have never heard. These company's tend to offer silly discounts like ' I will take of \$2000 if we can install our sign in your yard' or 'We want to use your place as a display so we can offer you a \$2000 discount'. These systems are generally way overpriced and the sales person is trying to trick you into signing up.

Solar is a long term investment so you need to base your decision on facts. You need to know that they will back up what they say. Have a talk to someone that has dealt with them, and find out what their experience was like. At least know where their business premises is so if you do have any concerns or need more information you can do it face to face. The internet and websites are a great research tool, but they can certainly make bad companies look good.

Having installed over 600kw of solar power, more than 3000 solar panels on over 300 properties in north Queensland, True North Solar has the experience and capabilities to get the job done.



Extra information

Will the system I want fit on my roof?

All roofs are different. Generally speaking, most roofs will accommodate up to 3kw (12 x panels) grid connect solar system. In the case of either a 4kw or a 5kw system, it is recommended that an onsite measure of the roof space be conducted.

Feel free to send photo's of your roof that the solar panels will be fixed to – North East West facing is fine.(be sure to supply address, phone etc)

Now we have established the system size to achieve your goals it is a simple matter if you wish to take the proposal any further?

Extra Costs:

Most extras are as small as \$225 for a new thing called a METER LINK.. It goes in the switchboard after 2008 as an upgrade requirement but may not be necessary if you have had any work done on the board since then.

Some people with old or small non compliant boards with old wire fuses and no circuit breakers or RCD's may be up for \$2450 to upgrade the board, your local electrician can do this or we can include this in the quote. Any extras will be include on the quote, so at no time will you be asked to pay for any hidden extras upon installation.

A photograph is a simple solution for me to advise you further or a site visit.

Weight:

Each panels weighs 19kg so 10 panels would weigh only 190kgs but is spread over 15sqm or more, so the total downward pressure is less then 15kgs per square meter – same as a small child.

Cyclones:

Questions most commonly asked?

1. Will my solar system blow off in a cyclone?

The solar panels and railing used comply with Zone C & D, which are approved to be installed in cyclone affected areas such as Qld, NT and that of WA.

2. Will my solar system run my house if I lose power?

No. To comply with Ergon requirements, your inverter must isolate from the grid to ensure the safety of workers on the grid.

3. What if I have a generator?

If you have a generator, we can install a Change over Switch which can be used in the case of an outage, but must be installed so as not to operate the solar system.